

[true copy of the Audit Report, translated from Italian]

PUNTO.SUD FOUNDATION

Final balance sheet on 31 December 2022

BOARD OF AUDITORS REPORT

Dear partners,

We have reviewed the balance sheet for the financial year closing on 31 December 2022, including the state of assets, statement of accounts and supplementary note, which was presented to us by the Board of Directors.

The balance sheet was reviewed with respect for the indications from the Commission for non profit organisations of the National Board of Accountancy; the format used aims not only to highlight the results of the fiscal year and its comprehensive value, but also to illustrate the results of typical and support activities as well as the existing constraints on resources; to this end, we report the following:

The state of assets indicates a profit of Euro 108.131= and can be summarised in the following values:

Statement of Assets and Liabilities on 31 December 2022

<u>Assets</u>

Total liabilities

- Intangible fixed assets	4.386
- Tangible fixed assets	470.264
- Financial assets	1.650
- Short and long-term debtors	237.270
- Other claims	1.824
- Cash at bank and in hand	1.273.292
- Prepayment and accrued income	11.082
Total assets	<u>1.999.768</u>
<u>Liabilities</u>	
	1.394.623
Liabilities - Capital and reserves - Provision for risks and expenditures	1.394.623 71.178
- Capital and reserves	
- Capital and reserves - Provision for risks and expenditures	71.178

1.999.768

The value of commitments and guarantees are regularly indicated in the memorandum accounts.

We confirm that the abovementioned accounts have been confirmed by the regularly kept entries.

Concerning the balance sheet items provided by the Board, we stress that:

- We agree with the evaluation criteria used;
- The intangible and tangible assets appear in the net amortisation, following a method of a constant rate and with a rate we agree with.

The balance sheet has been drawn up including accounting data on flows into apposite accounts, which reflect the movements and of which a managerial account is included in the supplementary note.

The expenses incurred for the supply of funds, often sent abroad, were included in the economic report, subdivided where possible; the expenses incurred that were non-attributable in specific terms were classified under the balance sheet item "general support expenses".

In agreement with what was provided by the Directors, we invite you to approve the balance sheet.

The Auditor

Luigi Lepore

2022 2021

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386 - 3 86	1.571	CAPITAL AND RESERVES Endowment fund reserve		
-	1.571	Endowment fund reserve		
-	1.571			
-		Fund reserve	50.000	50.00
386	_	Reserves	30.000	50.00
-00	1.571	Tied up funds per decision	-	
		Profit and loss brought forward for the		
268	459.268	financial year	108.131	244.68
		Profit and loss brought forward from the		
996		previous year	1.236.492	991.81
0		TOTAL CAPITAL AND RESERVES	1.394.623	1.286.49
264	475.362			
		EXPENDITURES	71.178	71.17
550	1.650			
300	478.583	PROVISION FOR SEVERANCE PAYMENT	341.041	296.66
		_		
048	8.884			
-	-			
			U	
+41	140.000		125 (15	176.83
728	181 959			1.74
720	101.737			
		Total short long term debts	135.952	178.57
241	53.654	TOTAL LOANS	135.952	178.57
301	14.524			
-	-			
542	68.178			
824	13.356			
	13.356			
452	1.344.866			
840	2.747			
292	1.347.613			
386	1.611.106			
		ACCRUALS AND DEFERRED INCOME		
082	11.650	Accruals and deferred income	21.416	30.0
082	11.650	Project deferred income	35.558	238.3
		TOTAL ACCRUALS AND DEFERRED INCOME	56.974	268.43
768 -	£ 2 101 330	TOTAL HABILITIES	£ 1 000 769	€ 2.101.33
700	0 2.101.337	TOTAL LIADILITIES	- 0-1.77 7.700	-6-2.101.33
	2021	GUARANTEES AND COMMITMENTS	2022	2021
		CUARANTEES		
_				
0	0		0	
U	U	COMMITMENTS	U	
	240 048 240 441 728 2241 3301 542 824 824 452 824 824 824 824 824 826 827 888 888 888 888 888 888 888	996 16.094 0 0 264 475.362 650 1.650 650 1.650 300 478.583 048 8.884 240 24.188 441 148.888	Funds available for project Profit and loss brought forward for the financial year Profit and loss brought forward from the previous year Profit and loss brought forward from the previous year Profit and loss brought forward from the previous year PROVISION FOR RISKS AND EXPENDITURES CREDITORS Long term debts Long term non-bank debts Long term non-bank debts Short term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts Total short long term debts Total short long term debts ACCRUALS AND DEFERRED INCOME ACCRUALS AND DEFERRED INCOME ACCRUALS AND DEFERRED INCOME ACCRUALS AND DEFERRED INCOME TOTAL LIABILITIES	Funds available for project Profit and loss brought forward for the financial year Profit and loss brought forward from the previous year TOTAL CAPITAL AND RESERVES 1.394.623 PROVISION FOR RISKS AND EXPENDITURES 71.178 CREDITORS Long term debts Long term debts Long term on-bank debts 0 Long term debts Short term debts Short term debts Short term mon-bank debts 337 Total long term debts 135.615 Short term non-bank debts 337 Total short long term debts 135.952 ACCRUALS AND DEFERRED INCOME ACCRUALS AND DEFER

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COMMITMENTS

Project commitments

TOTAL COMMITMENTS

COMMITMENTS

Project commitments

TOTAL COMMITMENTS



Profit and loss accounts 31st December 2022

REVENUES	2022	2021	EXPENSES	2022	2021
PROGRAMS	971.249	1.352.697	EXPENSES FOR PROJECTS	592.821	990.259
from European Union	871.941	1.118.302	Staff costs	443.064	425.398
from International Agencies/United Nations	-	-	Operating and implementation expenses	149.757	564.861
from National (Italian) Public Donors	35.066	82.294	Depreciation costs	-	-
from Private Organisations and Foundations	63.141	151.282			
from Other Donors	1.102	819			
REVENUES FROM TRAINING AND			EXPENSES FOR TRAINING AND		
SUPPORT ACTIVITIES	307.876	415.122	SUPPORT ACTIVITIES	296.888	384.627
Training and capacity/organisational					
development activities	200.716	251.005	Staff costs	215.691	241.329
- to the benefit of donor agencies	5.400	7.000	Operating and implementation expenses	81.197	143.298
- to the benefit of not-for-profit organisations	91.303	121.891	Depreciation costs	-	-
- to the benefit of other organisations	104.013	122.114			
Project consultancy (project management, feasibility					
studies, monitoring and evaluation)	107.159	164.117	GENERAL OPERATING EXPENSES	260.451	144.203
- to the benefit of donor agencies	92.455	131.793	Staff costs	91.705	62.738
 to the benefit of not-for-profit organisations 	14.705	32.324	Office costs	135.850	60.354
 to the benefit of other organisations 	0	0	IT costs	18.762	8.437
			Communication & Fund Raising	6.851	6.893
OTHER REVENUES	8.280	22.852	Depreciation costs	7.283	5.782
FINANCIAL INCOME	0	99	FINANCIAL COSTS	4.531	1.824
EXTRAORDINARY INCOME	16	1.868	TAXES	3.584	3.142
			EXTRAORDINARY CHARGES	59	3.125
			OTHER EXPENSES	0	0
			TAXES ON PROFITS	20.957	20.777
			PROFIT OR LOSS FOR THE FINANCIAL YEAR	108.131	244.680
TOTAL REVENUES	€ 1.287.421 €	€ 1.792.638	TOTAL EXPENSES	€ 1.287.421 €	€ 1.792.638

Restructured Simplified Accounting Balance Sheets and Profit and Loss Accounts

	Year N	Year N-1
Closing date (dd/mm/yyyy)	31/12/2022	31/12/2021
Duration (in months)	12	12
Currency displayed on the financial statements	Euro	Euro

Accounting Balance Sheet(s)

		Year N	Year N-1
	1- Subscribed capital unpaid	0,00	0,00
	2- Fixed assets (2.1+2.2+2.3)	476.300,00	478.583,00
	2.1- Intangible fixed assets	4.386,00	1.571,00
	2.2- Tangible fixed assets	470.264,00	475.362,00
20	2.3- Financial assets	1.650,00	1.650,00
ASSETS	3- Current assets (3.1+3.2.1+3.2.2+3.3+3.4)	1.523.468,00	1.622.756,00
SSA	3.1- Stocks	0,00	0,00
7	3.2.1- Debtors due within one year	250.176,00	275.143,00
	3.2.2- Debtors due after one year	0,00	0,00
	3.3- Cash at bank and in hand	1.273.292,00	1.347.613,00
	3.4- Other current assets	0,00	0,00
	Total assets (1+2+3)	1.999.768,00	2.101.339,00

		Year N	Year N-1
	4. Capital and reserves (4.1+4.2+4.3+4.4)	1.465.801,00	1.357.670,00
	4.1- Subscribed capital	0,00	0,00
	4.2- Reserves	71.178,00	71.178,00
S	4.3- Profit and loss brought forward from the previous years	1.286.492,00	1.041.812,00
Ë	4.4- Profit and loss brought forward for the financial year	108.131,00	244.680,00
LIABILITIES	5. Creditors (5.1.1+5.1.2+5.2.1+5.2.2)	533.967,00	743.669,00
I B	5.1.1- Long term non-bank debt	341.041,00	296.665,00
]	5.1.2- Long term bank debt	0,00	0,00
	5.2.1- Short term non-bank debt	192.589,00	445.261,00
	5.2.2- Short term bank debt	337,00	1.743,00
	Total liabilities (4+5)	1.999.768,00	2.101.339,00

Profit and Loss Account(s)

		Year N	Year N-1
	Turnover	1.279.125,00	1.767.819,00
+/-	Variation in stocks ⁽¹⁾	0,00	0,00
+	Other operating income	8.280,00	22.852,00
=	Operating income (OI)	1.287.405,00	1.790.671,00
-	Cost of materials and consumables	3.479,00	3.060,76
-	Other operating charges	388.937,00	780.782,24
-	Remuneration and charges (staff costs)	750.460,00	729.465,00
=	Gross Operating Profit or Loss (GOP/GOL)	144.529,00	277.363,00
-	Depreciation and value adjustments on non-financial assets	7.283,00	5.782,00
=	Net Operating Profit or Loss (NOP/NOL)	137.246,00	271.581,00
+	Financial income and value adjustments on financial assets	0,00	99,00
-	Interest paid	4.531,00	1.824,00
-	Similar charges	3.584,00	3.142,00
=	Profit or Loss on ordinary activities	129.131,00	266.714,00
+	Extraordinary income	16,00	1.868,00
-	Extraordinary charges	59,00	3.125,00
+/-	Taxes on profits ⁽¹⁾	20.957,00	20.777,00
=	Profit or Loss for the financial year (Net result)	108.131,00	244.680,00

(1) Positive or negative amount

Own assessment of the financial viability check of a <u>legal person</u> (FP7 grant)

1- Ratios and notewortty value used

Purpose	Indicators	Ratios	Concise Analysis	More in depth analysis
Liquidity	Quick ratio	Current assets – Stocks – Debtors > 1 year Short-term debt (bank and non-bank)	•	•
Financial autonomy	Gross Operating Profit Ratio	<u>Interest</u> GOP		•
Duo fita bilita	Profitability (1)	<u>GOP</u> Turnover	•	•
Profitability	Profitability (2)	<u>NOP</u> Turnover		•
Solvency	Solvency	<u>Total debt</u> Equity(*)	•	•
Purpose	Indicators	Noteworthy value (Flag)	Concise Analysis	More in depth analysis
Equity Flag	Solvency	<u>Total debt</u> Equity(*)	•	•

^(*) Equity = Capital and reserves - 50% of intangible assets

2- Quotes given according to the results obtained

Purpose	Indicators	Weak & Unsufficient 0	Acceptable 1		Good 2
Liquidity	Quick ratio	i < 0,5	0,5 ≤	i ≤ 1	i > 1
Financial autonomy	Gross Operating Profit Ratio	$i > 0,40 \text{ or } < 0$ $0,40 \ge i \ge 0,30$ $0 \ge i \ge 0,30$		0 ≤ i < 0,30	
D 6'' 1'''	Profitability (1)	i < 0,05	0,05 ≤	i ≤ 0,15	i > 0,15
Profitability	Profitability (2)	i < 0,02	0,02 ≤	i ≤ 0,04	i > 0,04
Solvency	Solvency	i> 6,00 or < 0	6,00 or < 0 6,00 $\ge i \ge 4,00$		0 ≤ i < 4,00
Purpose	Indicators	Weak Good		Good	
Equity Flag	Solvency	$i > 10,00 \text{ or } < 0$ $i \le 10,00 \text{ and } \ge$		$10,00 \text{ and } \ge 0$	

3- Your financial viability check

Indicators		Ratios's Results(**)			More in-depth
indicators	Figure	Qualification	Quote	Analysis	analysis
Quick ratio	7,90	<u>Good</u>	2		
Gross Operating Profit Ratio	0,03	<u>Good</u>	2	5	9
Profitability (1)	0,11	<u>Acceptable</u>	1		
Profitability (2)	0,11	<u>Good</u>	2	Good	Good
Solvency	0,36	<u>Good</u>	2		

Indicators	Noteworthy value's Result (**)			
indicators	Figure	Qualification		
Equity Flag	0,36	Good		

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