

[true copy of the Audit Report, translated from Italian]

PUNTO.SUD FOUNDATION

Final balance sheet on 31 December 2021

BOARD OF AUDITORS REPORT

Dear partners,

We have reviewed the balance sheet for the financial year closing on 31 December 2021, including the state of assets, statement of accounts and supplementary note, which was presented to us by the Board of Directors.

The balance sheet was reviewed with respect for the indications from the Commission for non profit organisations of the National Board of Accountancy; the format used aims not only to highlight the results of the fiscal year and its comprehensive value, but also to illustrate the results of typical and support activities as well as the existing constraints on resources; to this end, we report the following:

The state of assets indicates a profit of Euro 244.680= and can be summarised in the following values:

Statement of Assets and Liabilities on 31 December 2021

<u>Assets</u>

- Creditors

Total liabilities

- Accruals and deferred income

- Intangible fixed assets	1.571
- Tangible fixed assets	475.362
- Financial assets	1.650
- Short and long-term debtors	250.137
- Other claims	13.356
- Cash at bank and in hand	1.347.613
- Prepayment and accrued income	11.650
Total assets	<u>2.101.339</u>
<u>Liabilities</u>	
- Capital and reserves	1.286.492
- Provision for risks and expenditures	71.178

176.831

268.430

2.101.339

The value of commitments and guarantees are regularly indicated in the memorandum accounts.

We confirm that the abovementioned accounts have been confirmed by the regularly kept entries.

Concerning the balance sheet items provided by the Board, we stress that:

- We agree with the evaluation criteria used;
- The intangible and tangible assets appear in the net amortisation, following a method of a constant rate and with a rate we agree with.

The balance sheet has been drawn up including accounting data on flows into apposite accounts, which reflect the movements and of which a managerial account is included in the supplementary note.

The expenses incurred for the supply of funds, often sent abroad, were included in the economic report, subdivided where possible; the expenses incurred that were non-attributable in specific terms were classified under the balance sheet item "general support expenses".

In agreement with what was provided by the Directors, we invite you to approve the balance sheet.

The Auditor

Luigi Lepore

GUARANTEES

COMMITMENTS

Project commitments

Guarantees issued to third parties
TOTAL GUARANTEES

TOTAL COMMITMENTS



ASSETS	2021	2020	LIABILITIES	2021	2020
EIVED ACCETS			CARITAL AND DECEMBES		
FIXED ASSETS			CAPITAL AND RESERVES		
Intangible fixed assets		2.522	Endowment fund reserve	5 0.000	5 0.00
Software	1.571	2.533	Fund reserve	50.000	50.00
Multi-year charges			Reserves		
Total intangible fixed assets	1.571	2.533	Tied up funds per decision	-	
Tangible fixed assets			Funds available for project		
			Profit and loss brought forward for the		
Real estate properties	459.268	459.268	financial year	244.680	72.14
			Profit and loss brought forward from the		
Office equipment	16.094	11.052	previous year	991.812	919.66
Other assets	0	0	TOTAL CAPITAL AND RESERVES	1.286.492	1.041.8
Totale immobilizzazioni materiali	475.362	470.320			
			PROVISION FOR RISKS AND		
Financial assets			EXPENDITURES	71.178	71.1
Caution deposits	1.650	1.650			
Total financial assets	1.650	1.650			
TOTALE FIXED ASSETS	478.583	474.502	PROVISION FOR SEVERANCE PAYMENT	296.665	271.38
CURRENT ASSETS			CREDITORS		
Receivables for projects	0.004	42.070	Long term debts	0	
from European Union	8.884	13.278	Long term non-bank debts	0	
from International Agencies/United Nations			Long term non-bank debts	0	
from National (Italian) Public Donors	24.188	30.215	Total long term debts	0	
from Private Organisations and Foundations	148.888	84.099	Short term debts		
from Other Donors	-	-	Short term non-bank debts	176.831	104.07
Total receivables for projects	181.959	127.592	Short term non-bank debts	1.743	21
			Total short long term debts	178.574	104.28
Receivables for training and support activities					
to the benefit of donor agencies	53.654	58.906	TOTAL LOANS	178.574	104.2
to the benefit of not-for-profit organisations	14.524	43.792			
to the benefit of other organisations	-	-			
Total receivables for training and support activities	68.178	102.699			
Other receivables	13.356	4.912			
Total other receivables	13.356	4.912			
Cash at bank and in hand					
Bank and postal deposits	1.344.866	1.037.289			
Cash in hand	2.747	4.822			
Total cash in bank and in hand	1.347.613	1.042.111			
TOTAL CURRENT ASSETS	1.611.106	1.277.313			
PREPAYMENT AND ACCRUED INCOME			ACCRUALS AND DEFERRED INCOME		
Deferred liabilities and accrued income	11.650	8.542	Accruals and deferred income	30,086	5.3
TOTAL PREPAYMENT AND ACCRUED	11.050	0.512	rectain and deterred meonic	50.560	3.50
INCOME	11.650	8.542	Project deferred income	238.344	266.31
II (COME	11.050	0.372	TOTAL ACCRUALS AND DEFERRED	230.344	200.3
			INCOME	268.430	271.70
TOTAL ASSETS	€ 2.101.339	€ 1.760.357	TOTAL LIABILITIES	€ 2.101.339	€ 1.760.35
GUARANTEES AND COMMITMENTS	2021	2020	GUARANTEES AND COMMITMENTS	2021	2020

GUARANTEES

COMMITMENTS

Project commitments

0

67.192

67.192

31.643 **31.643** Guarantees issued to third parties
TOTAL GUARANTEES

TOTAL COMMITMENTS

0

67.192

67.192

31.643

31.643



Profit and loss accounts 31st December 2021

REVENUES	2021	2020	EXPENSES	2021	2020
PROGRAMS	1.352.697	1.563.653	EXPENSES FOR PROJECTS	990.259	1.333.196
from European Union	1.118.302	1.426.553	Staff costs	425.398	423.251
from International Agencies/United Nations	-	-	Operating and implementation expenses	564.861	909.944
from National (Italian) Public Donors	82.294	39.657	Depreciation costs	-	-
from Private Organisations and Foundations	151.282	81.634			
from Other Donors	819	15.809			
REVENUES FROM TRAINING AND			EXPENSES FOR TRAINING AND		
SUPPORT ACTIVITIES	415.122	220.046	SUPPORT ACTIVITIES	384.627	222.028
Training and capacity/organisational					
development activities	251.005	142.319	Staff costs	241.329	166.399
- to the benefit of donor agencies	7.000	0	Operating and implementation expenses	143.298	55.629
 to the benefit of not-for-profit organisations 	121.891	87.035	Depreciation costs	-	-
- to the benefit of other organisations	122.114	55.284			
Project consultancy (project management, feasibility studies, monitoring and evaluation)	164.117	77.727	GENERAL OPERATING EXPENSES	144.203	161.162
- to the benefit of donor agencies	131.793	57.854	Staff costs	62.738	74.139
- to the benefit of not-for-profit organisations	32.324	19.873	Office costs	60.354	66.298
- to the benefit of other organisations	0	0	IT costs	8.437	8.395
			Communication & Fund Raising	6.893	7.306
OTHER REVENUES	22.852	23.112	Depreciation costs	5.782	5.024
FINANCIAL INCOME	99	94	FINANCIAL COSTS	1.824	1.811
EXTRAORDINARY INCOME	1.868	15	TAXES	3.142	3.583
			EXTRAORDINARY CHARGES	3.125	403
			OTHER EXPENSES	0	0
			TAXES ON PROFITS	20.777	12.592
			PROFIT OR LOSS FOR THE FINANCIAL YEAR	244.680	72.145
TOTAL REVENUES	€ 1.792.638	€ 1.806.920	TOTAL EXPENSES	€ 1.792.638	€ 1.806.920

Restructured Simplified Accounting Balance Sheets and Profit and Loss Accounts

	Year N	Year N-1
Closing date (dd/mm/yyyy)	31/12/2021	31/12/2020
Duration (in months)	12	12
Currency displayed on the financial statements	Euro	Euro

Accounting Balance Sheet(s)

		Year N	Year N-1
	1- Subscribed capital unpaid	0,00	0,00
	2- Fixed assets (2.1+2.2+2.3)	478.583,00	474.503,00
	2.1- Intangible fixed assets	1.571,00	2.533,00
	2.2- Tangible fixed assets	475.362,00	470.320,00
	2.3- Financial assets	1.650,00	1.650,00
ASSETS	3- Current assets (3.1+3.2.1+3.2.2+3.3+3.4)	1.622.756,00	1.285.854,00
SS	3.1- Stocks	0,00	0,00
~	3.2.1- Debtors due within one year	275.143,00	243.743,00
	3.2.2- Debtors due after one year	0,00	0,00
	3.3- Cash at bank and in hand	1.347.613,00	1.042.111,00
	3.4- Other current assets	0,00	0,00
	Total assets (1+2+3)	2.101.339,00	1.760.357,00

		Year N	Year N-1
	4. Capital and reserves (4.1+4.2+4.3+4.4)	1.357.670,00	1.112.990,00
	4.1- Subscribed capital	0,00	0,00
	4.2- Reserves	71.178,00	71.178,00
S	4.3- Profit and loss brought forward from the previous years	1.041.812,00	969.667,00
	4.4- Profit and loss brought forward for the financial year	244.680,00	72.145,00
LIABILITIES	5. Creditors (5.1.1+5.1.2+5.2.1+5.2.2)	743.669,00	647.367,00
	5.1.1- Long term non-bank debt	296.665,00	271.382,00
]]	5.1.2- Long term bank debt	0,00	0,00
	5.2.1- Short term non-bank debt	445.261,00	375.770,00
	5.2.2- Short term bank debt	1.743,00	215,00
	Total liabilities (4+5)	2.101.339,00	1.760.357,00

Profit and Loss Account(s)

	Year N	Year N-1
Turnover	1.767.819,00	1.783.699,00
Variation in stocks ⁽¹⁾	0,00	0,00
Other operating income	22.852,00	23.112,00
Operating income (OI)	1.790.671,00	1.806.811,00
Cost of materials and consumables	3.060,76	2.732,00
Other operating charges	780.782,24	1.044.841,00
Remuneration and charges (staff costs)	729.465,00	663.789,00
Gross Operating Profit or Loss (GOP/GOL)	277.363,00	95.449,00
Depreciation and value adjustments on non-financial assets	5.782,00	5.024,00
Net Operating Profit or Loss (NOP/NOL)	271.581,00	90.425,00
Financial income and value adjustments on financial assets	99,00	94,00
Interest paid	1.824,00	1.811,00
Similar charges	3.142,00	3.583,00
Profit or Loss on ordinary activities	266.714,00	85.125,00
Extraordinary income	1.868,00	15,00
Extraordinary charges	3.125,00	403,00
Taxes on profits ⁽¹⁾	20.777,00	12.592,00
Profit or Loss for the financial year (Net result)	244.680,00	72.145,00
	Variation in stocks ⁽¹⁾ Other operating income Operating income (OI) Cost of materials and consumables Other operating charges Remuneration and charges (staff costs) Gross Operating Profit or Loss (GOP/GOL) Depreciation and value adjustments on non-financial assets Net Operating Profit or Loss (NOP/NOL) Financial income and value adjustments on financial assets Interest paid Similar charges Profit or Loss on ordinary activities Extraordinary income Extraordinary charges Taxes on profits ⁽¹⁾	Turnover 1.767.819,00 Variation in stocks ^(I) 0,00 Other operating income 22.852,00 Operating income (OI) 1.790.671,00 Cost of materials and consumables 3.060,76 Other operating charges 780.782,24 Remuneration and charges (staff costs) 729.465,00 Gross Operating Profit or Loss (GOP/GOL) 277.363,00 Depreciation and value adjustments on non-financial assets 5.782,00 Net Operating Profit or Loss (NOP/NOL) 271.581,00 Financial income and value adjustments on financial assets 99,00 Interest paid 1.824,00 Similar charges 3.142,00 Profit or Loss on ordinary activities 266.714,00 Extraordinary income 1.868,00 Extraordinary charges 3.125,00 Taxes on profits ^(I) 20.777,00

(1) Positive or negative amount

Own assessment of the financial viability check of a <u>legal person</u> (FP7 grant)

1- Ratios and notewortty value used

Purpose	Indicators	Ratios	Concise Analysis	More in depth analysis
Liquidity	Quick ratio	Current assets – Stocks – Debtors > 1 year Short-term debt (bank and non-bank)	•	•
Financial autonomy	Gross Operating Profit Ratio	<u>Interest</u> GOP		•
Profitability	Profitability (1)	GOP Turnover	•	•
Frontability	Profitability (2)	<u>NOP</u> Turnover		•
Solvency	Solvency	<u>Total debt</u> Equity(*)	•	•
Purpose	Indicators	Noteworthy value (Flag)	Concise Analysis	More in depth analysis
Equity Flag	Solvency	<u>Total debt</u> Equity(*)	•	•

^(*) Equity = Capital and reserves - 50% of intangible assets

2- Quotes given according to the results obtained

Purpose	Indicators	Weak & Unsufficient 0	Acce	ptable 1	Good 2
Liquidity	Quick ratio	i < 0,5	$0.5 \le i \le 1$		i > 1
Financial autonomy	Gross Operating Profit Ratio	Gross Operating Profit Ratio $i > 0.40$ or < 0 $0.40 \ge i \ge 0.30$		$0 \le i < 0.30$	
D ("4 - 1. '1"4	Profitability (1)	i < 0,05	0,05 ≤	i ≤ 0,15	i > 0,15
Profitability	Profitability (2)	i < 0,02	0,02 ≤	i ≤ 0,04	i > 0,04
Solvency	Solvency	i> 6,00 or < 0	$6,00 \ge i \ge 4,00$		0 ≤ i < 4,00
Purpose	Indicators	Weak Good		Good	
Equity Flag	Solvency	i> 10,00 or <	$i > 10,00 \text{ or } < 0$ $i \le 10,00 \text{ and } \ge 0$		$10,00 \text{ and } \ge 0$

3- Your financial viability check

Indicators	Ratios's Results(**)			Concise	More in-depth
indicators	Figure	Qualification	Quote	Analysis	analysis
Quick ratio	3,63	<u>Good</u>	2		
Gross Operating Profit Ratio	0,01	<u>Good</u>	2	6	10
Profitability (1)	0,16	<u>Good</u>	2		
Profitability (2)	0,15	<u>Good</u>	2	Good	Good
Solvency	0,55	<u>Good</u>	2		

Indicators	Noteworthy value's Result (**)			
indicators	Figure	Qualification		
Equity Flag	0,55	Good		

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