

2018 Balance sheet and Profit and loss accounts

[true copy of the Audit Report, translated from Italian]

PUNTO.SUD FOUNDATION

Final balance sheet on 31 December 2018

BOARD OF AUDITORS REPORT

Dear partners,

We have reviewed the balance sheet for the financial year closing on 31 December 2018, including the state of assets, statement of accounts and supplementary note, which was presented to us by the Board of Directors.

The balance sheet was reviewed with respect for the indications from the Commission for non profit organisations of the National Board of Accountancy; the format used aims not only to highlight the results of the fiscal year and its comprehensive value, but also to illustrate the results of typical and support activities as well as the existing constraints on resources; to this end, we report the following:

The state of assets indicates a profit for the year 2018 of Euro 1.450= and can be summarised in the following values:

Statement of Assets and Liabilities on 31 December 2018

As<u>sets</u>

- Creditors

Total liabilities

- Provision for severance payment

- Accruals and deferred income

 Intangible fixed assets Tangible fixed assets Financial assets Short and long-term debtors Other claims Cash at bank and in hand Prepayment and accrued income 	3.340 466.732 1.650 238.873 4.427 1.062.674 13.343
Total assets	<u>1.791.038</u>
<u>Liabilities</u>	
Capital and reservesProvision for risks and expenditures	944.294 0

201.053

128.966

516.725

<u>1.791.03</u>8

The value of commitments and guarantees are regularly indicated in the memorandum accounts.

We confirm that the abovementioned accounts have been confirmed by the regularly kept entries.

Concerning the balance sheet items provided by the Board, we stress that:

- We agree with the evaluation criteria used;
- The intangible and tangible assets appear in the net amortisation, following a method of a constant rate and with a rate we agree with.

The balance sheet has been drawn up including accounting data on flows into apposite accounts, which reflect the movements and of which a managerial account is included in the supplementary note.

The expenses incurred for the supply of funds, often sent abroad, were included in the economic report, subdivided where possible; the expenses incurred that were non-attributable in specific terms were classified under the balance sheet item "general support expenses".

In agreement with what was provided by the Directors, we invite you to approve the balance sheet.

The Auditor

Luigi Lepore



ASSETS	2018	2017	LIABILITIES	2018	2017
FIXED ASSETS			CAPITAL AND RESERVES		
Intangible fixed assets			Endowment fund reserve		
Software	3,340	602	Fund reserve	50.000	50.00
Multi-year charges	3.540	-	Reserves	30.000	30.00
Total intangible fixed assets	3.340	602	Tied up funds per decision	1.120	3.68
Tangible fixed assets	3.310	002	Funds available for project	1.120	5.00
Tangine incu assets			Profit and loss brought forward for the		
Real estate properties	459,268	459.268	financial year	1.450	41.52
Real estate properties	437.200	437.200	Profit and loss brought forward from the	1.430	41.52
Office equipment	7.464	6.362	previous year	891.725	850.20
Other assets	0	0.302	TOTAL CAPITAL AND RESERVES	944.294	945.40
Totale immobilizzazioni materiali	466.732	465.630	TOTAL CAPITAL AND RESERVES	944.294	945.40
Totale immobilizzazioni materian	400.732	405.030	DROVICION FOR BICKS AND		
			PROVISION FOR RISKS AND		00.00
Financial assets	4.450	4.450	EXPENDITURES	0	82.90
Caution deposits	1.650	1.650			
Total financial assets	1.650	1.650			
TOTALE FIXED ASSETS	471.722	467.882	PROVISION FOR SEVERANCE PAYMENT	201.053	175.96
CURRENT ASSETS			CREDITORS		
CURRENT ASSETS Receivables for projects			CREDITORS Long term debts		
	31.855	205.794		0	
Receivables for projects	31.855	205.794	Long term debts	0 38.373	67.41
Receivables for projects from European Union	31.855 - 9.024	205.794	Long term debts Long term non-bank debts		67.41
Receivables for projects from European Union from International Agencies/United Nations	-	-	Long term debts Long term non-bank debts Long term non-bank debts	38.373	67.41
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors	9.024	-	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts	38.373	67.41 67.41
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations	9.024	-	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts	38.373 38.373	67.41 67.41 196.62
from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors	9.024 129.577	6.000	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts	38.373 38.373 90.088 505	67.41 67.41 196.62 64
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors	9.024 129.577	6.000	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts	38.373 38.373 90.088	67.41 67.41 196.62
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects	9.024 129.577	6.000	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts	38.373 38.373 90.088 505	67.41 67.41 196.62
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects Receivables for training and support activities to the benefit of donor agencies	9.024 129.577 - 170.456	6.000	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts	38.373 38.373 90.088 505 90.593	67.41 67.41 196.62 64 197.27
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects Receivables for training and support activities to the benefit of donor agencies to the benefit of not-for-profit organisations	9.024 129.577 - 170.456	6.000 - - 211.794	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts	38.373 38.373 90.088 505 90.593	67.4 196.62 6 ² 197.2
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects Receivables for training and support activities to the benefit of donor agencies	9.024 129.577 - 170.456	6.000 - - 211.794	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts	38.373 38.373 90.088 505 90.593	67.4 196.62 6 ² 197.2
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects Receivables for training and support activities to the benefit of donor agencies to the benefit of not-for-profit organisations to the benefit of other organisations Total receivables for training and support activities	9.024 129.577 170.456 34.821 33.595 - 68.417	211.794 29.978 20.976 50.954	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts	38.373 38.373 90.088 505 90.593	196.62 64 197.27
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects Receivables for training and support activities to the benefit of donor agencies to the benefit of not-for-profit organisations to the benefit of other organisations Total receivables for training and support activities Other receivables	9.024 129.577 170.456 34.821 33.595 - 68.417	29.978 20.976 50.954	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts	38.373 38.373 90.088 505 90.593	67.41 67.41 196.62 64 197.27
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects Receivables for training and support activities to the benefit of donor agencies to the benefit of not-for-profit organisations to the benefit of other organisations Total receivables for training and support activities Other receivables Total other receivables	9.024 129.577 170.456 34.821 33.595 - 68.417	211.794 29.978 20.976 50.954	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts	38.373 38.373 90.088 505 90.593	196.62 64 197.27
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects Receivables for training and support activities to the benefit of donor agencies to the benefit of not-for-profit organisations to the benefit of other organisations Total receivables for training and support activities Other receivables Total other receivables Cash at bank and in hand	9.024 129.577 170.456 34.821 33.595 - 68.417 4.427 4.427	29.978 20.976 	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts	38.373 38.373 90.088 505 90.593	196.62 64 197.27
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects Receivables for training and support activities to the benefit of donor agencies to the benefit of not-for-profit organisations to the benefit of other organisations Total receivables for training and support activities Other receivables Total other receivables Cash at bank and in hand Bank and postal deposits	9.024 129.577 170.456 34.821 33.595 - 68.417 4.427 4.427	29.978 20.976 50.954 4.366 4.366	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts	38.373 38.373 90.088 505 90.593	196.62 64 197.27
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects Receivables for training and support activities to the benefit of donor agencies to the benefit of not-for-profit organisations to the benefit of other organisations Total receivables for training and support activities Other receivables Total other receivables Cash at bank and in hand Bank and postal deposits Cash in hand	9.024 129.577 - 170.456 34.821 33.595 - 68.417 4.427 4.427 1.058.067 4.607	29.978 20.976 50.954 4.366 4.366 2.506.787 5.482	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts	38.373 38.373 90.088 505 90.593	196.62 64 197.27
Receivables for projects from European Union from International Agencies/United Nations from National (Italian) Public Donors from Private Organisations and Foundations from Other Donors Total receivables for projects Receivables for training and support activities to the benefit of donor agencies to the benefit of not-for-profit organisations to the benefit of other organisations Total receivables for training and support activities Other receivables Total other receivables Cash at bank and in hand Bank and postal deposits	9.024 129.577 170.456 34.821 33.595 - 68.417 4.427 4.427	29.978 20.976 50.954 4.366 4.366	Long term debts Long term non-bank debts Long term non-bank debts Total long term debts Short term debts Short term non-bank debts Short term non-bank debts Total short long term debts	38.373 38.373 90.088 505 90.593	67.41 67.41 196.62 64 197.27

Deferred liabilities and accrued income	13.343	8.126
TOTAL PREPAYMENT AND ACCRUED		
INCOME	13.343	8.126

TOTAL ASSETS	e	1.791.038	£	3 255 301
TOTAL ASSETS	·	1./91.056	·	3.233.391

GUARANTEES AND COMMITMENTS	2018	2017
GUARANTEES		
Guarantees issued to third parties	-	-
TOTAL GUARANTEES	0	0
COMMITMENTS		
Project commitments	70.499	52.562
TOTAL COMMITMENTS	70.499	52.562

ACCRUALS AND DEFERRED INCOME

INCOME	516.725	1.786.424
TOTAL ACCRUALS AND DEFERRED		
Project deferred income	502.193	1.775.553
Accruals and deferred income	14.532	10.871

TOTAL LIABILITIES	€	1.791.038	€	3.255.391

GUARANTEES AND COMMITMENTS	2018	2017
GUARANTEES		
Guarantees issued to third parties	-	-
TOTAL GUARANTEES	0	0
COMMITMENTS		
Project commitments	70.499	52.562
TOTAL COMMITMENTS	70.499	52.562

Profit and loss accounts



31st December 2018

PROVENTI	2018	2017	EXPENSES	2018	2017
PROGRAMS	1.783.074	923.315	EXPENSES FOR PROJECTS	1.756.937	711.885
from European Union	1.575.475	917.315	Staff costs	390.006	415.635
from International Agencies/United Nations	-	-	Operating and implementation expenses	1.366.931	296.250
from National (Italian) Public Donors	55.041	6.000	Depreciation costs	-	-
from Private Organisations and Foundations	143.509	-			
from Other Donors	9.049	-			
REVENUES FROM TRAINING AND			EXPENSES FOR TRAINING AND SUPPORT		
SUPPORT ACTIVITIES	202.297	157.266	ACTIVITIES	169.251	125.811
Training and capacity/organisational development					
activities	115.387	97.153	Staff costs	143.885	96.113
- to the benefit of donor agencies	0	0	Operating and implementation expenses	25.367	29.698
- to the benefit of not-for-profit organisations	55.678	69.043	Depreciation costs	-	-
- to the benefit of other organisations	59.709	28.110			
Project consultancy (project management, feasibility	0.6040	40.444	OFNIERAL OPERATING EXPENSES	400 400	4=0.466
studies, monitoring and evaluation)	86.910	60.113	GENERAL OPERATING EXPENSES	128.102	178.460
- to the benefit of donor agencies	47.486	39.328	Staff costs	51.014	90.070
- to the benefit of not-for-profit organisations	39.424	20.785	Office costs	59.819	59.904
- to the benefit of other organisations	0	0	IT costs	6.325	9.120
OTHER REVENUES	40.000	020	Communication & Fund Raising	5.848	13.932
OTHER REVENUES	10.000	939	Depreciation costs	5.096	5.434
FINANCIAL INCOME	1.836	728	FINANCIAL COSTS	1.641	1.565
EXTRAORDINARY INCOME	82.986	125	TAXES	3.316	3.487
			EXTRAORDINARY CHARGES	32	118
			OTHER EXPENSES	0	4.718
			TAXES ON PROFITS	19.463	14.804
			PROFIT OR LOSS FOR THE FINANCIAL		
			YEAR	1.450	41.524
TOTAL REVENUES	€ 2.080.193	£ 1.082.373	TOTAL EXPENSES	€ 2.080.193 €	1.082.373

Restructured Simplified Accounting Balance Sheets and Profit and Loss Accounts

	Year N	Year N-1
Closing date (dd/mm/yyyy)	31/12/2018	31/12/2017
Duration (in months)	12	12
Currency displayed on the financial statements	Euro	Euro

Accounting Balance Sheet(s)

		Year N	Year N-1
	1- Subscribed capital unpaid	0,00	0,00
	2- Fixed assets (2.1+2.2+2.3)	471.722,00	467.882,00
	2.1- Intangible fixed assets	3.340,00	602,00
	2.2- Tangible fixed assets	466.732,00	465.630,00
70	2.3- Financial assets	1.650,00	1.650,00
ASSETS	3- Current assets (3.1+3.2.1+3.2.2+3.3+3.4)	1.319.316,00	2.787.509,00
SSV	3.1- Stocks	0,00	0,00
4	3.2.1- Debtors due within one year	256.642,00	275.241,00
	3.2.2- Debtors due after one year	0,00	0,00
	3.3- Cash at bank and in hand	1.062.674,00	2.512.268,00
	3.4- Other current assets	0,00	0,00
	Total assets (1+2+3)	1.791.038,00	3.255.391,00

		Year N	Year N-1
LIABILITIES	4. Capital and reserves (4.1+4.2+4.3+4.4)	944.294,00	1.028.313,00
	4.1- Subscribed capital	0,00	0,00
	4.2- Reserves	0,00	82.905,00
	4.3- Profit and loss brought forward from the previous years	942.844,00	903.884,00
	4.4- Profit and loss brought forward for the financial year	1.450,00	41.524,00
	5. Creditors (5.1.1+5.1.2+5.2.1+5.2.2)	846.744,00	2.227.078,00
	5.1.1- Long term non-bank debt	201.053,00	175.966,00
	5.1.2- Long term bank debt	38.373,00	67.416,00
	5.2.1- Short term non-bank debt	606.813,00	1.983.048,00
	5.2.2- Short term bank debt	505,00	648,00
	Total liabilities (4+5)	1.791.038,00	3.255.391,00

Profit and Loss Account(s)

		Year N	Year N-1
	Turnover	1.995.371,00	1.081.520,00
+/-	Variation in stocks ⁽¹⁾	0,00	0,00
+	Other operating income	0,00	0,00
=	Operating income (OI)	1.995.371,00	1.081.520,00
-	Cost of materials and consumables	5.636,00	3.387,00
-	Other operating charges	1.458.654,00	405.518,00
-	Remuneration and charges (staff costs)	584.905,00	601.818,00
=	Gross Operating Profit or Loss (GOP/GOL)	-53.824,00	70.797,00
-	Depreciation and value adjustments on non-financial assets	5.096,00	5.434,00
=	Net Operating Profit or Loss (NOP/NOL)	-58.920,00	65.363,00
+	Financial income and value adjustments on financial assets	1.836,00	728,00
-	Interest paid	1.641,00	1.565,00
-	Similar charges	3.316,00	8.205,00
=	Profit or Loss on ordinary activities	-62.041,00	56.321,00
+	Extraordinary income	82.986,00	125,00
-	Extraordinary charges	32,00	118,00
+/-	Taxes on profits ⁽¹⁾	19.463,00	14.804,00
=	Profit or Loss for the financial year (Net result)	1.450,00	41.524,00

(1) Positive or negative amount